

John Hancock Financial Network

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W. Randall Keng, CLU, ChFC
Managing Partner



Dear Colleague,

“Discover How One Of The Most Respected Names In Financial Services Can Help Jumpstart Your Career”

Do you want to be in charge of your own destiny? Do you have the drive to succeed? If you've ever dreamed of having a prestigious and noble career with no ceiling on your income, or wondered what it would be like to be truly appreciated for the work you do, you'll want to read every word of this letter.

Here's why.

You see, I believe you can accomplish this and more in financial services-- using insurance and investments to help people accomplish what's most important to them. And since you've recently obtained your insurance license, I think you believe that too.

It's about helping a dad protect his family from **financial catastrophe** if he dies tomorrow. It's about helping to provide the means for a family to pay for college and a comfortable retirement. It's about showing people how to get from where they are to where they **desperately** want to be.

Quite frankly, the emotional satisfaction you'll receive will outweigh the financial rewards because the work you do can **last for generations**. However, this is just the beginning of the benefits you could reap in this career. For instance, you'll have:

- **The prestige of being associated with the 4th largest financial services company in the world** – many doors to potential clients will open on the strength of our name alone, so you'll spend less time explaining who you work for and more time finding out what's important to them
- **Freedom to earn the income you choose with a “safety net”** – you decide how much you'll make, not some brow-beating manager. But don't worry, if you qualify, we have a program to limit the “up and down” nature of commission-only income so you'll be assured of a check every month.
- **Full benefits** – you'll have access to a full range of benefits such as medical, 401k, pension and more, often reserved only for salaried employees
- **Flexible schedule** – If your son or daughter has a game or dance recital you should be able to go without having to “beg the boss”

And there's much more. The rewards of this career are much broader and deeper than can be explained sufficiently in a brief letter. So if you are longing for more than your present job can provide, then you'll want to make sure to attend our Career Seminar, **Tuesday, August 29 or Tuesday, September 12 from 6:00 PM to 7:30** in our comfortable conference room located at the address at the top of this letter.

To **claim your seat at the table**, simply call 601-956-0956 ext. 136 and ask to speak to me. The seats are filling up quickly, so call now and discover the career – the life – you’ve been dreaming of.

Warmly,

Randy Keng

W. Randall Keng
Managing Partner

P.S. If you’re unhappy in your current job or simply haven’t found what you are looking for, a career in financial services could be your key to unlocking your true potential. **Call now**. We are strongly committed to diversity and equal opportunity.